Win More Work

A Smarter System for Bids, RFPs, and Pursuits

ikaun

Why Leading AEC Firms Choose ikaun

Tailor every submission: Rapidly adapt CVs and project examples to client and jurisdictional requirements.

Compete with confidence: Embed compliance and quality checks into every bid.

Scale global expertise: Leverage knowledge from across regions with multilingual and modular content.

Eliminate inefficiencies: Replace fragmented systems and manual formatting with a unified cloud-based platform.

Designed for AEC Delivery

Fully Managed Solution: Deployment, configuration, and support by experts who know AEC challenges.

Built for Pursuit Agility: Assemble bids in hours, not days, with AI-generated content aligned to templates.

100% Cloud-Based: Enable seamless collaboration across disciplines, regions, and joint ventures.

Capabilities That Transform Winning Work

ikaun gives AEC firms the infrastructure to compete at scale:

AI Co-Authored Pursuits
Generate compliant, compelling responses for complex bids and tenders.

Automated Resumes & Project Sheets
Produce customized CVs and project histories in minutes — consistent, accurate, and client-ready.

Smart Templates & Standardized Modules
Ensure methodology statements, QA processes, and case studies align with firm or client standards.

Content Governance & Review Workflows
Keep resumes, project sheets, and methodologies up to date across global teams.

ERP & Project Management Integrations
Connect directly with ERP, costing, and PM systems to pull the latest project data.

Centralized Expertise Platform
Search people, disciplines, and projects from a structured, living knowledge base.

Experience Engine
Find the right expertise and past performance by skillset, geography, sector, or project outcome.

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Use Cases: Intelligent Agentic AI in AEC

ikaun's system of coordinated AI agents empowers pursuit teams to:

Score **bid/no-bid** decisions based on past projects and market fit.

Detect **completeness gaps** in resumes, safety certifications, or project data.

Generate **tailored CVs and project sheets** for multidisciplinary teams.

Surface **client relationship insights** and touchpoints.

Recommend **pricing models** based on past bids and sector benchmarks.

Build **project execution plans** and team allocations.

Audit **compliance questions** and track RFP requirements.

AI Co-Authoring: Built to Win AEC

ikaun enables pursuit teams to deliver higher-quality submissions faster:

AI-generated resumes, project summaries, and capability statements.

Reusable project modules and firm narratives.

Smart templates tailored to regional procurement requirements.

Searchable expertise to deploy the right team every time.

"Arup People has transformed how we operate, making it possible for our teams to connect and collaborate on a truly global scale.

By centralizing our expertise and enabling fast, precise access to the right skills, we've not only enhanced the quality and speed of our bids but strengthened our ability to deliver the best outcomes for our clients."

Alister Harwood
Director & UKIMEA Transport Work Winning Leader, Arup

"Our goal wasn't just to speed up proposals—it was to ensure that every submission used the full depth of our global expertise.

By embedding content into AI-enabled workflows, we've created a system that empowers teams across the firm to deliver higher quality proposals with consistency and confidence."

Sonia Adams
Global Chief Client Officer, GHD

BRIAN POWELL
Global AEC Account Manager

d: +1 (585) 944-2005
e: brian.powell@ikaun.com

Ready to Compete Differently?

Scan the QR code to learn more